

2021 Annual Report TURN COMMUNITY SERVICES

TURNing Dreams Into Reality











www.TURNDreams.org



MESSAGE FROM THE CEO

At this writing, we are now 18 months into the COVID-19 pandemic, and have just completed an entire fiscal year dealing with serious complications and challenges. Between staff and clients, two people passed away from the virus, and illnesses and quarantines caused program closures and suspension of some services. Our financial losses and staff turnover were significant, but we did not abandon our mission, vision, or values. We continued to keep the well-being of the people we serve and our staff at the center of our decisions and actions, and still labored

to help people live their best and preferred life, despite rapidly changing restrictions and hardships. We were resilient and adapted the look and settings of many services and strived to keep people supported. We continued to be TURN!

To keep things in perspective, I have been compiling a report entitled "Good Things Happening at TURN;" it is now 5 pages! A few of many items from this last year that are worth sharing....

- An anonymous donor pledged \$5,000 as a challenge match for the TURN Board. Board members stepped up and contributed \$6,150, for a total donation of \$11,150 to be used to help fund programs.
- From a hands-on staff perspective: "We saved lives! We created protocols, followed guidelines, and did REALLY, REALLY HARD THINGS. Staff diligently wore masks and used all types of Personal Protective Equipment, and cleaned and disinfected night and day. Our carefulness and compulsiveness were the highest level of caring."
- Communication within teams increased. With the lack of face-to-face interaction, communication necessarily improved to ensure that everyone on the team was working together. People also increased their trust in others when there was a lack of face-to-face contact.
- TURN's own Sub-For-Santa program, "Labor of Love," received \$17,000 in donations and provided Christmas presents for 165 individuals who would otherwise go without.

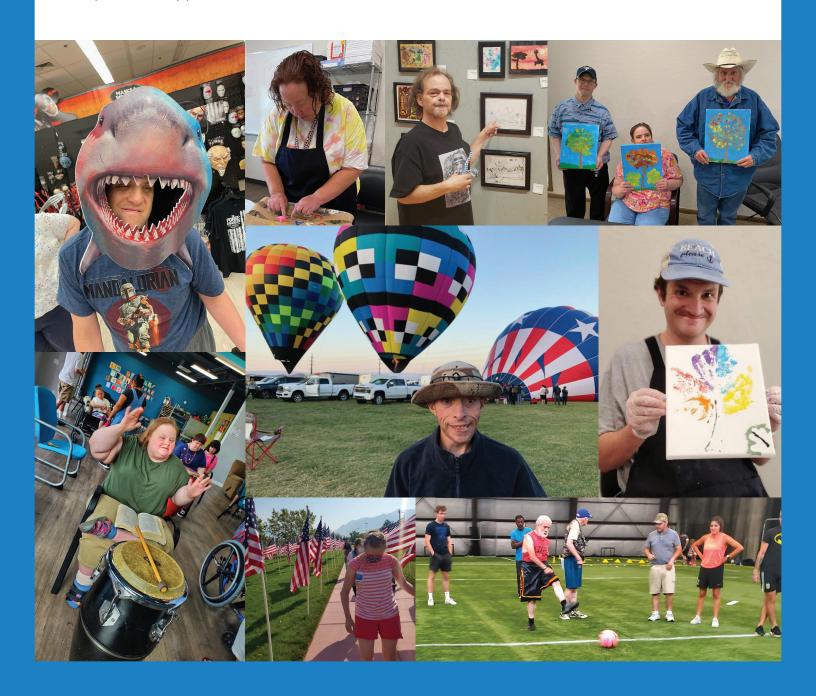
It is the sign of a great organization when, while faced with unpredictable and inconceivable chaos and change, workers and supporters continue to do great and difficult things. We are also blessed by loyal donors who have continued to support us during a year that was challenging for them as well. Indeed, good things are happening at TURN!

David H. Hennessey, Ph.D. CEO / Executive Director

OUR STORY

TURN Community Services was founded in 1973 by parents who wanted improved program services for their adult children with intellectual and developmental disabilities. TURN began by opening residential programs in Ogden and Bountiful. Individuals with disabilities could live in a traditional home setting, participate in community activities, and have an integrated, more independent social interaction experience.

Today, nearly 50 years later, TURN Community Services now provides services to more than 840 individuals with developmental disabilities in Utah. We provide services across the state from Brigham City to St. George, UT. We offer a full range of services, including day programs, residential living services, art center programs, summer camp, and supported employment opportunities.



BOARD OF DIRECTORS

Jason Despain, Chairman Merrick Bank

David C. Hill, Vice Chairman UPHCA

David Clark, Secretary

The Pitney Bowes Bank

Jeff Cline, Treasurer

Investment Management

J. Eric Vanderhooft, M.D., Past Chairman

Kathy Hale, Housing Committee

Ally Bank

Jim Witherspoon, Housing Committee

Brother of Individual Served by TURN; Real Estate Development

Nan T. Bassett, Attorney

Kipp & Christian

Paul Allen

Synchrony

Sam Falsone, Events Committee

Spectrum Brands HHI; Father of Individual Served by TURN

Clayton Denos

Cache Valley Bank

Emily Ashby

Digital Marketing

Barry Scholl

Attorney: Richards, Brandt, Miller, Nelson

Shannon Noble

Harmen Hope Foundation

Lloyd Alexander

Business and Investment Management

David Dodgion

Clinical Psychologist

Rose Montoya

Individual Served by TURN





Annual Report FINANCIAL SNAPSHOT

REVENUES	2021
ublic support and revenue:	
Contract revenue	\$15,187,408
Room and board	\$394,480
Private revenue	\$220,913
Public support	\$255,012
Client activities	\$41,240
United Way	\$11,402
Interest income	\$233
Paycheck protection program income	\$99,682
ERTC income	3,910,578
Other income	\$294,366
Gain (loss) on investments	\$29,396
Realized gain (loss) on sale of assets	\$(69,368)
Total public support and revenue	\$20,375,342

EXPENSES	
Residential programs	\$9,025,491
Day training	\$4,368,398
Hourly services	\$2,109,894
Fundraising and other	\$109,999
Management and general	\$2,384,719
Total expenses	\$17,998,501
INCREASE IN NET ASSETS - WITHOUT DONOR RESTRICTIONS	\$2,376,841
NET ASSETS - WITHOUT DONOR RESTRICTIONS BEGINNING OF YEAR	\$6,311,423
NET ASSETS - WITHOUT DONOR RESTRICTIONS END OF YEAR	\$8,688,264

TURN DEMOGRAPHICS

GENDER

Male 353 51.9% Female 327 48.1%

Total: 680



ETHNICITY

Not Hispanic or Latino	627	92.2%
Hispanic	27	4.0%
Unable to Determine	15	2.2%
Mexican	4	0.6%
Other Spanish Origin	2	0.3%
Indian	2	0.3%
Chinese	1	0.1%
South American	1	0.1%
Puerto Rican	1	0.1%
Total:	680	



AGE		
0-10	2	0.3%
11-18	25	3.7%
19-29	181	26.6%
30-39	149	20.4%
40-49	126	18.5%
50-59	107	15.7%
60-69	63	9.3%
70-79	24	3.5%
80+	3	0.4%

Total: 680



COUNTY OF RESIDENCE

207	30.4%
158	23.2%
94	13.8%
71	10.4%
69	10.1%
46	6.8%
19	2.8%
6	0.9%
4	0.6%
3	0.4%
2	0.3%
1	0.1%
680	
	158 94 71 69 46 19 6 4 3 2

SERVICE TYPE (DUPLICATED NUMBERS)

	,	
Day Program	363	28.6%
Social Security Rep Payee	164	12.9%
Residential	150	11.8%
Behavior Supports	111	8.8%
Family Support/Respite	79	6.2%
Supported Living	73	5.8%
Professional Medication Monitoring (PM)	70	5.5%
Vocational Rehabilitation	69	5.4%
Supported Employment (DSPD)	68	5.4%
Employment-Related	47	3.7%
Personal Assistant (EPAS)		
Counseling	40	3.2%
Individual Day Services (DSI)	15	1.2%
Pre-Employment Transition Services	12	0.9%
Summer Camp	7	0.6%%
Total:	1,268	

NOTE: In addition to the 680 individuals included in this report, there were 82 individuals on TURN's client list for whom we did not bill any services because of the COVID-19 pandemic.

MANAGEMENT TEAM



Dave Hennessey



Phil Shumway



Pat Boyle
Director of Operations
Utah County & St. George



Susan Johnson

Director of Operations

Cedar City



Eliza Etherage
Director of Operations
Wasatch Front



Brenda Harris
Director of Human
Resources



Selena Harris
Director of Employment
Services



Eddie Fung Director of Technology & Excellence



Cindie Quintana Director of Public Relations & Developmen

THANK YOU TURN DONORS

American Express Network for Good Synchrony Financial

Workers Compensation Fund

Amazon Smile Daniels Fund Giving University Acadamh Rince LLC

Salt Lake City Arts Council

Ally Bank

Cedar City Corporation

City of Orem Provo City Wells Fargo **UBS** Bank

Archer Family Charitable Trust

Rio Tinto

Kenneth Coburn Trust

Community Foundation of Utah

The Church of Jesus Christ of Latter-Day Saints

Clingenpeel Family Trust

Jeffs & Jeffs

Associated Business Technologies

Chilis Kroger

Bland Tree Experts

UTA **UDOT**

Morgan Stanley Benevity Fund

Kroger

Kenneth & Joanne Mayne Foundation

Choice Supports

Klamm Irrevocable Trust

INDIVIDUALS

Connie Schoon Lisa Fotheringham Carolyn Cowder Kathy Hale Tiffany Barnes Victoria Sohn Teri Fostvedt DL Gardner Lydia Robertson Phil Shumway Kathie Frischknecht Raychellene Talbot

Rudy Purwono

Gladeeh Begaye Eliza & Garry Detherage Chervl Hansen Sara Kimball Cynthia Proctor Sue Behle Robert Babcock Eric Vanderhooft Jeff & Michele Cline Sam & Petrine Falsone WJ Garmoe **David Runnells**

Julie Bentley

Paul Allen Nan Bassett Barry Scholl Michael Cook Lisa Johnson Thomas Abbay **Emily Corbett** Lisa Fotheringham Katheryn Lindquist Byron & Judy Hardy Pamela Warren Zola Stoker



TURN Vision

TURN Community Services will be the premiere provider of quality services for people with disabilities.

Our Mission

TURNing Dreams into Reality.

Our Values

We are dedicated to choice, quality, and respect for people with disabilities and those who support them.



Salt Lake City Corporate Office

423 West 800 South, Suite A-200 | Salt Lake City, UT 84101 801.359.8876 | P.O. Box 1287 | info@turndreams.org

Clinton Administrative Office

1906 West 1800 North | Clinton, UT 84015 | 801.820.5471

Provo Administrative Office

1921 North 1120 West | Provo, UT 84604 | 801.343.3900

Cedar City Administrative Office

44 West Harding Ave, Suite 101 | Cedar City, UT 84720 | 435.586.1128

St. George Administrative Office

523 E. Sunland Drive, Suite #5A | St. George, UT 84790 | 435.673.5251



www.TURNDreams.org